

14 August 2003

To Whom It May Concern:

Our Company has had a long association, some nine years or more, with John Hurren and his outstanding Building program "Buildercost".

We cannot speak highly enough of this program and its abilities. Finally - a building program written by a Builder for Builders. At long last!

John is a very down to earth gentleman whose ability to move with the times is refreshing. We've seen the emergence from the original DOS program, which in itself was brilliant, to an enormous amount of time and work to move to the Windows versions. An already brilliant program made even better!

John has written this program and is forever tirelessly making it more brilliant. We have thrown many "Is it possible to do this?" "Can we incorporate that?" and without a doubt if it has been feasible and worthwhile, John has done it. This program is very user friendly.

We have had other building programs in the past – which incidentally have cost a small fortune, and very quickly you find out the limitations of the program. It also becomes quickly evident that the programmer has limited knowledge of actual building processes. Furthermore when you have a problem, or need to ask a question – dial that phone number and wait your turn. How long? – well sometimes it can be a couple of days. Try asking the question – Can we incorporate this or maybe can we do that? Quick simple answer – sorry the program is as it is.

Obviously we do not and cannot expect to individualise the whole program, however John has been willing to add worthwhile documents and reports that have made life so much easier. Almost all the documents we previously had handwritten or typed out, have been incorporated into the program. Not only does it save you so much time, the types of information that can be obtained and generated into reports is outstanding. All that doublechecking and triplechecking this and that had been added up correctly – well no more. All the information is at your finger tips. Print out a Report. From previous experience there is nothing more time consuming than going in and out of several different programs to achieve an outcome.

There is no program on the market that we know of, where you can open the program up and start using immediately. Well how could you, the person who wrote the program does not know who your suppliers are, who your clients are, what materials you use etc. So yes you still have to spend the initial time setting up the program to suit yourself ie your own suppliers, clients, price list items that you use etc. But you have to do that with any program, unfortunately they aren't going to magically appear. However once you take the time to set those up it is just plain sailing from there .

***An absolutely brilliant program we couldn't recommend more highly.
If you aren't using this program now, then you are wasting time.
Do yourself a favour arrange a demo NOW! You'll love it!!***

Please do not hesitate to contact us if you require any further information.

*Regards,
Michelle Nobbs
Director.*